





Will mortgage rates stay low through 2019? Here's what experts predict

Source: Forbes

According to three industry forecasts, the trend toward low mortgage rates, slowing home price growth and increased housing construction will continue into 2020.

READ MORE

First-time, move-up buyers face rising competition

Source: REALTOR® Magazine

Lower mortgage rateshave drawn out more buyers this fall, but the rapidly shrinking inventory of lower-cost homes — the properties highest in demand — are making it difficult for them to find a home to buy.

READ MORE



Outlying areas show most home building per capita

Source: National Association of Home Builders

Analysis of NAHB's Home Building Geography Index (HGBI) shows that outlying areas of both large and smaller metropolitan

areas rank above their closer-in metro counterparts in per-capita single-family construction.

READ MORE

THE LISTING PRESENTATION USED BY CRAZY RICH AGENTS

Use this presentation to: 1) Set yourself apart from other agents; 2) Stop being a closer; 3) Easily win against commission discounters and list price inflators >> MORE

Confidence in housing weakens just as homes become more affordable

Source: CNBC

Consumer sentiment on housing fell in September from its August high. While more respondents think now is both a good time to buy and sell a home, there was a much larger drop in the share of those who said they were not concerned about losing their jobs.

READ MORE

Your client has a question on privacy/surveillance or other legal issues? Send them a one-page <u>quick guide</u> on the topic from the C.A.R. Legal Team.

The housing reasons why Latinxs have less wealth than whites

Source: Zillow

The typical Latinx household in the U.S. earns 75.7 percent of the typical white household. But Latinx wealth — a household's total assets — is a paltry 12.2 percent of white household wealth. Here are some reasons for this disparity that relate to housing.

READ MORE

Mortgage rates decline from last week's uptick

Source: HousingWire

Americans are growing concerned by the growing threats of an economic slowdown, but per Freddie Mac, those concerns don't seem to be affecting housing.

READ MORE

This message was sent to katherinem@car.org. Visit your <u>subscription management page</u> to unsubscribe or modify your email communication preferences. To update the email address to which this newsletter is sent, please contact your local association.

Advertising Inquiries: learn how you can advertise in this email newsletter.

For permission to reprint content from this mailing, please complete this request form.

Copyright © 2019, All rights reserved.