





More Americans are house rich, but they're leaving that cash in the house

Source: CNBC

Today's mortgage holders saw their home equity increase by 4.8% annually at the end of the second quarter. This is a collective gain of nearly \$428 billion.

READ MORE

Here's how California's rent control law would work

Source: Curbed

Within the next few weeks, Governor Newsom is expected to sign Assembly Bill 1482, which would allow the state to limit rent increases to 5 percent plus the local rate of inflation per year.

READ MORE

How to Make a \$Million Dollars Selling Real Estate

No charge 3 hour Bootcamp reveals proven strategies to break through the ceiling on production while working less hours. Only serious agents looking for massive growth should >> MORE



Homebuilding activity at half of 2005 levels

Source: REALTOR® Magazine

Per a study from John Burns Real Estate Consulting, the top 10 housing markets in the country are building at a rate that is 54 percent lower than they were 14 years ago.

READ MORE

THE LISTING PRESENTATION USED BY CRAZY RICH AGENTS

Use this presentation to: 1) Set yourself apart from other agents; 2) Stop being a closer; 3) Easily win against commission discounters and list price inflators >> MORE

U.S. home values are highest where weather is best

Source: Zillow

California markets dominate both the list of places with the most pleasant days per year and the list of priciest U.S. housing markets.

READ MORE

WE'RE OBSESSED with One Question, Six Answers in the new California Real Estate magazine. Have you <u>read it</u> yet?

Mortgage volume retreats 10 percent due to "economic uncertainty"

Source: Mortgage News Daily

Although changes in mortgage rates were gradual and mixed during the week ended September 20, mortgage volume moved sharply lower. READ MORE

FHFA formally ends mortgage volume discounts from Fannie Mae, Freddie Mac

Source: HousingWire

Federal Housing Finance Agency Director Mark Calabria recently issued a formal directive to end guarantee fee discounts for high-volume lenders from Fannie Mae and Freddie Mac, meant to level the playing field for smaller lenders.

READ MORE

This message was sent to katherinem@car.org. Visit your subscription management page to unsubscribe or modify your email communication preferences. To update the email address to which this newsletter is sent, please contact your local association.

Advertising Inquiries: learn how you can advertise in this email newsletter.

For permission to reprint content from this mailing, please complete this request form.

Copyright © 2019, All rights reserved.