



LEADING THE WAY ... \* IN REAL ESTATE MARKET NEWS



## L.A. among top markets for superrich

Source: Curbed

Global real estate firm Knight Frank finds that the L.A. area is one of just 17 "ultra-prime" residential markets worldwide.

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## Single women outpace single men on homeownership

#### Source: Housing Wire

Latest analysis from LendingTree reveals that, on average, single women own about 22 percent of homes, compared to less than 13 percent of single men.

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✓ DPA
✓ Credit Planning

STEPS to prep your clients for homeownership.

# Will 2019 be a buyer's market? Not necessarily.

#### Source: Market Watch

Housing economists reveal their predictions for 2019, arguing that the future direction of the market depends a lot on what the Fed does next.

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Has nothing to do with how good they are at the technical parts of the business. It has nothing to do with their work ethic or their people skills. Great agents struggle every day, and it's simply because they don't >> MORE

# 89 percent of millennials plan to buy in the future

Source: CNBC

Survey of 6,400 millennial renters nationwide finds an overwhelming desire for homeownership, but mounting student debt figures remain a major barrier.

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# Expanded laws bring added scrutiny to cash buyers

#### Source: The San Francisco Chronicle

The federal government has made it virtually impossible for cash buyers of homes in three Bay Area counties to hide their identities from law enforcement.

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### Mortgage rates at three-month low

Source: The Washington Post

According to the latest data released Thursday by Freddie Mac, the 30-year fixed-rate average tumbled to 4.63 percent.

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